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We're now organizing HUNTER's CARDSET using the letters M.A.T.R.I.X. Each letter has four rows—M1, M2, M3, M4—and each row contains seven sub-cards, labeled M1.001, M1.002, M1.003, and so on up to M1.007. This card arrangement is inspired by Niklas Luhmann's note-taking method, and we encourage you to create your own cards in each row. Download the 7 cards from the link below, and let's build them together!

•R1.007: "Feedback Is Your Friend"

Objective:

Help children understand the value of feedback in improving their creations and sales approach. This card will focus on how to turn both positive and negative feedback into something useful and how to learn from it.

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Part 1: HUNTER's Story and Imaginative Interaction Story Example (HUNTER's Experience):

HUNTER has learned a lot about how to present his painting, have conversations, and understand why people might not buy things. But there's one more thing Sage wants to teach him: how to use feedback to get better.

HUNTER:

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"Sage, I've tried everything! I talked about my painting, made it look cook
 and even had conversations with people. Some people still didn't buy it.
 What should I do now?"

Sage:

"Well, HUNTER, one thing you can always do is ask for feedback. Feedback helps you learn what people like or don't like about your work. That way, you can improve and make it even better next time!" HUNTER:

- "But what if someone doesn't like my painting? Won't that make me feel bad?"
- Sage:

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"Sometimes, it can be hard to hear when people don't like something, but feedback is your friend! It helps you grow and get better. The more you listen to feedback, the more you can improve your art and how you sell

• Explaining the Situation:

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HUNTER is learning that feedback, whether good or bad, can help him improve. It's not about feeling bad when someone doesn't like
something, but about learning from what they say.

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"Feedback is when someone tells you what they think about your work. It can be good or bad, but either way, it helps you learn. Even if someone doesn't like something, they might give you advice that can make it better. Listening to feedback helps you improve and make your creation even more amazing!"

Key Concept - Feedback as a Tool for Growth:

"Feedback helps you learn and grow. Whether people love what you've made or think it could be better, their feedback helps you get better at what you do."

Fun Activity - Ask for Feedback!: Sage:

"Let's practice asking for feedback! Show something you've made to someone you trust, like a family member or friend. Ask them what they like about it and if there's anything they would change. Write down what they say and think about how you can use their feedback to make it even better!"

 Space for Kids to Write/Draw: Let kids draw or write about what someone said about their creation and how they could use that feedback to improve it.

Part 2: Real-Life Examples and Q&A Discussion
Let's think about how feedback helps people improve in real life. Here are some examples of how people use feedback to get better at what
they do:

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Examples from Real Life:

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Example 1: Learning to Play an Instrument

Imagine you're learning to play the piano, and your teacher gives you feedback about how you're doing. They tell you what you're doing well and what you need to work on. By listening to their feedback, you get better at playing music!

Example 2: Writing a Story

You write a story for school, and your teacher gives you feedback. They say they love the characters, but the ending could be a little clearer. You take their advice and rewrite the ending, making the story even better.

Example 3: Playing Sports

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You're playing soccer, and your coach gives you feedback on how to kick the ball better. By listening to their feedback, you practice and improve your skills over time.

Q&A Discussion:

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Let's talk about how feedback can help you get better. Can you think of a time when someone gave you feedback that helped you improve? Let's answer a few questions:

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1. Why is feedback important?

 Answer: Feedback helps you learn what you're doing well and what you can improve, so you can get better at what you do.

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- 2. Have you ever used feedback to improve something you made?
 - Answer: Yes! I listened to what someone said and used their advice to make my work better.
- 3. How can feedback make you feel more confident about your work?
 - Answer: When you know what you're doing well and what you can improve, you feel more confident about what you're creating.

Activity Reflection:

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- Think About It: Have you ever asked someone for feedback on something you made? Draw or write about what they said and how you used their feedback to improve.
- Space for Reflection: Provide space for children to reflect on how feedback helped them improve their creations.

Conclusion:

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Wrap up the card with a friendly message from Sage: Sage:

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"Remember, feedback is your friend! Even if it's hard to hear sometimes, feedback helps you get better. HUNTER learned that listening to feedback can make his painting and his sales even better. So, don't be afraid to ask for feedback-it's the best way to improve!"

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Optional Business Principle Section:

At the end, a small note for parents or curious children:

• Business Principle:

"In business, feedback helps companies improve their products and services. By listening to what customers say, businesses can make their products even better."

Suggested Reading:

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"Want to learn more about how feedback helps people improve? Ask your parents to help you find a book about growth or selfimprovement at the library!"