M. 011

M.011.a

Front of the Card:

- . **Property Name/Number:** *The Family Nest on Waldron Street* (Property #11)
- . Address: 113 Waldron Street, West Lafayette, IN
- . **Type:** Single-Family Home
- . Value: \$305,000
- . **Description:** "A spacious 4-bedroom home with a newly renovated kitchen and a two-car garage. Close to schools and parks."
- . Question: "Is this property a good fit for a family rental, or should it be considered for resale? How could you structure a creative financing deal to make this home yours with minimal cash?"

M.011.b

Back of the Card:

- Answer/Explanation: "This home's size and location make it ideal for a family rental, but it could also be flipped for a profit if the market is right. To acquire it with minimal cash, explore a seller financing option or use a subject-to deal, where you take over the seller's existing mortgage payments."
- Citation and Resources: "For insights into local family rental markets, visit sites like Realtor.com or speak with a local real estate agent. Understanding what families in the area are looking for will help you position the property effectively."
 Further Reading or Tools: "For a guide on creative financing techniques, 'Real Estate Investing with No Money Down' by Brandon Turner provides practical advice on structuring deals with minimal cash outlay."